

## Graduate Vacancy

Job Reference Code	TGR 1799
Job Title	Graduate Executive – Stock Markets
Salary	OTE £25,000 Basic of £18,000
Location	Buckinghamshire
Degree Required	Degree – 2:2 minimum (ideally a relevant course)
Skills Required	<ul style="list-style-type: none"> <li>• Commercial experience (ideally sales/BDM/financial services)</li> <li>• Good understanding of technology</li> <li>• Ability to learn and think on your feet</li> <li>• Ambitious</li> <li>• Self-motivated</li> <li>• Good telephone manner and presentation skills</li> <li>• Keen to develop and gain further commercial education</li> <li>• Familiarity with investment businesses – beneficial not essential</li> </ul>
Description of Role	<p>An exciting stepping stone for a graduate hoping to learn more about the stock markets.</p> <p>Talented employees can have progression to a closing role, or maybe to the brokerage firm.</p> <p><b>THE OPPORTUNITY:</b></p> <p>Starting in the role of Graduate Sales Executive, following training on the company, industry and product software, you will carry out the following duties:</p> <ul style="list-style-type: none"> <li>• Support senior sales staff with the aim of selling their client’s trading software</li> <li>• Carry out client research for sales and marketing purposes</li> <li>• Keep up to date with any changes to products offered by our client</li> <li>• Contact prospective clients</li> <li>• Provide information to prospective clients</li> <li>• Follow up on information provided</li> <li>• Close sales to current/prospective clients</li> <li>• Hit targets/KPI’s approved by the Directors</li> </ul>
Vacancy Availability	Immediate



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